



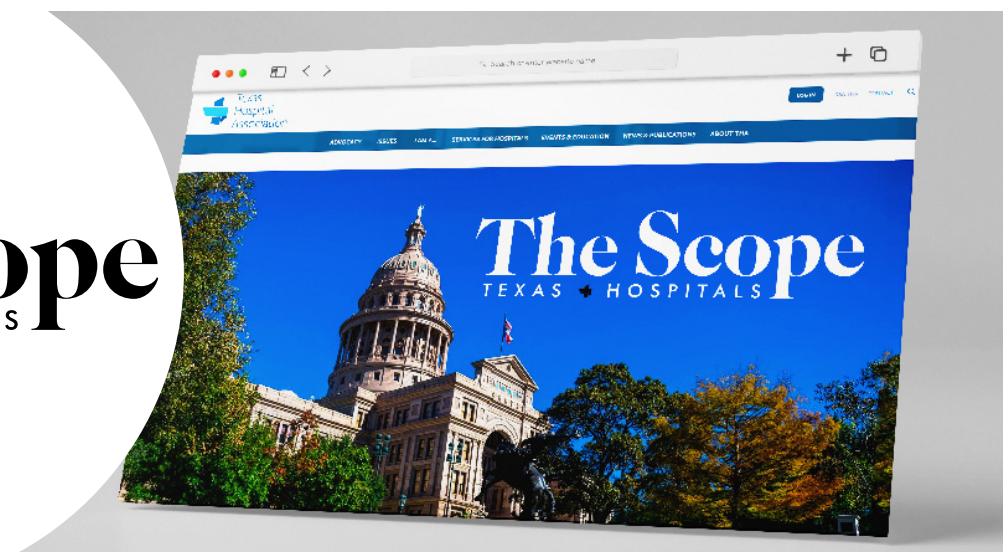
# 2023 MEDIA KIT

YOUR COMPREHENSIVE GUIDE TO ADVERTISING  
OPPORTUNITIES WITH TEXAS HOSPITAL ASSOCIATION



The **Texas Hospital Association** is the leadership organization and principal advocate for the state's hospitals and health care systems. Based in Austin, THA enhances its members' abilities to improve accessibility, quality and cost-effectiveness of health care for all Texans.

## The Scope TEXAS HOSPITALS



### New in 2023: The Scope

**The Scope** is the digital publication of the Texas Hospital Association. Focused on THA-member hospitals/health systems and the issues they face, *The Scope* is THA's number one source for news, information and thought leadership related to Texas hospitals and priority issues impacting health

care. From articles about innovative products and services to in-depth pieces on current issues and trends, *The Scope* provides relevant insights that health care executives can use in supporting their hospitals. Beginning in 2023, *The Scope* will replace the Texas Hospitals magazine.

### The Scope Reader Profile

In addition to being hosted on the THA website, which receives over 20,000 unique visits per month, each month's blog articles will also be sent to THA's membership distribution list, which consists of over 5,000 recipients with

an average open rate of 21% and an average click through rate of 2.6%. Feature articles will also be posted and promoted across THA's social media platforms.

## Demographic Breakdown

### C-Suite Hospital Staff

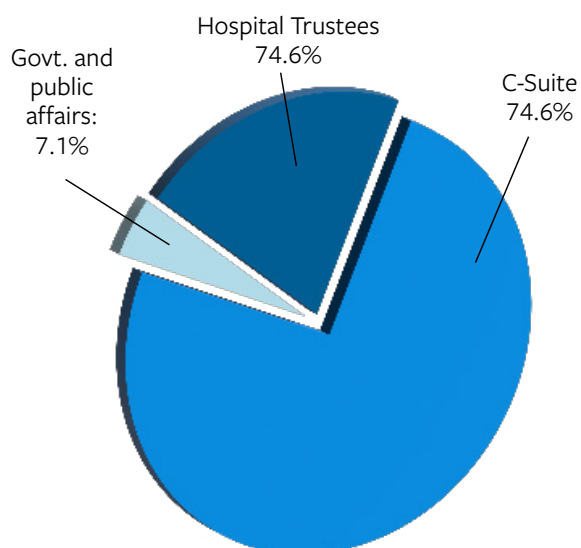
Chief Executive Officers.....	730
Chief Operating Officers/Chief Administrative Officers.....	115
Chief Financial Officers .....	229
Chief Nursing Officers.....	266
Chief Medical Officers/Chief of Staff.....	140
Other C-Suite Officers (CQO, CCO, CLO, CIO etc.).....	367

**Other Hospital Staff (VPs, Directors, etc.).....**2,505

**Hospital Trustees.....**972

**Government/Public Affairs Leaders.....**380

**Total circulation: 5,337**





## Advertising Opportunities

On this new digital platform, THA is offering two opportunities for sponsors to get their products and services in front of key decision-makers within Texas hospitals and health systems.

### Sponsored Content Post

Sponsored content is a way for advertisers to integrate their messages into the stream of *The Scope* site content. It's also a way to share richer messages or more complex points of view than traditional display advertising.

### Sponsored Content Elements

**Headline:** 5 – 8 words

**Subhead or Preview Text:** 20 – 30 words of copy that appears ahead of the post and in the e-newsletter.

**Author:** Include author name and title.

**Article Copy:** 500 – 800 words in either Word doc or Google doc.

**Advertiser Name and Description:** Include advertiser name, website and 10 – 20-word description of the company.

**Cost per Article:** \$2000

### Sponsored Content Rate

THA will offer twelve opportunities per year for sponsors to buy full articles posted to the blog (two per quarter). While the content would be clearly labeled sponsored content, the sponsor would provide a full article for THA to post as a stand-alone article on the blog which will appear on social media and in the monthly recap email.

### In Story Ad Placement

Advertisers will get a hyperlinked rotating display ad placed within a feature article on *The Scope*. Feature articles will be promoted across all THA's social media platforms and will be distributed to members via a monthly Scope e-newsletter. Ads will remain in rotation across *The Scope's* blog pages for three months.

### Ad Rates and Specifications

# of articles	Display Ad
1 article	\$800
3 articles	\$750 each
6 articles	\$700 each
Ad Specs	728 x 90px

### Advertising Contact

For sales inquiries, contact:

**Vicki Dale**

Director, Business Services

Texas Hospital Association Foundation

512-465-1013

[vdale@tha.org](mailto:vdale@tha.org)

For contracts, go to

[www.tha.org/advertising](http://www.tha.org/advertising)





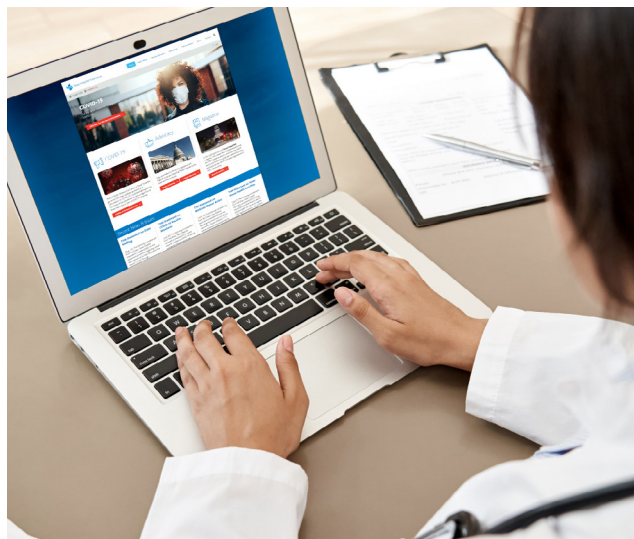
## Additional Advertising Opportunities

### THA Advocate

*THA's most read weekly email!*

This advocacy-focused email reaches approximately 4,400 hospital C-suite and government relations employees. Ad space is available in these emails with an opportunity to include a link connected to your advertisement.

Ad Rates and Specifications	
<b>Frequency</b>	Weekly
<b>Cost</b>	\$650 per ad
<b>Ad Size</b>	610 x 100 pixels



### THA Education Bulletin: Content Feature



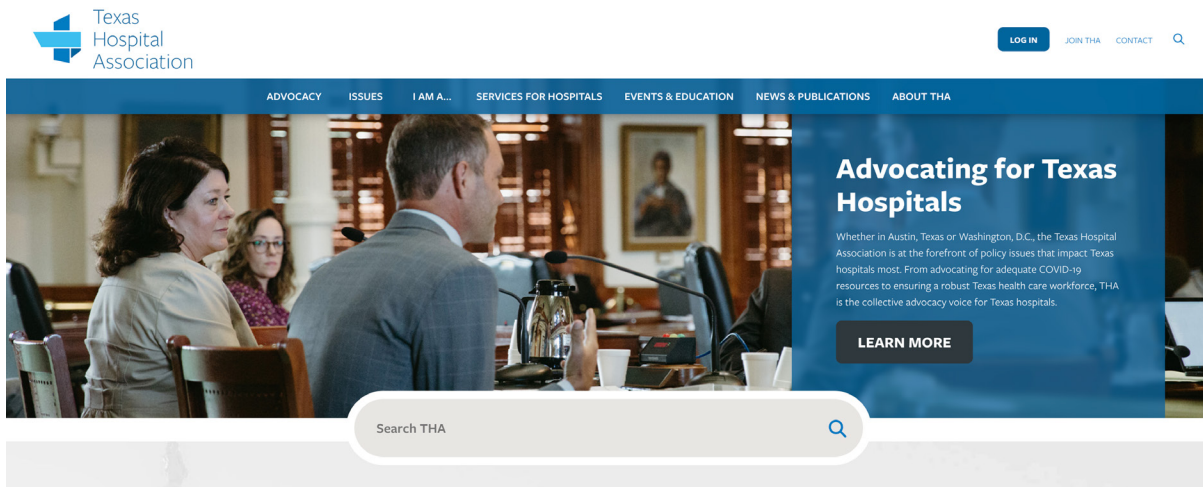
A great way to be seen as a subject matter expert with our membership is to share your educational content. The THA Education Bulletin is a monthly emailed newsletter to our membership that provides updates on THA's upcoming educational offerings. The email distribution list includes over 3,000 people chosen from 16 different C-Suite employee types as well as trustees, nurses, compliance staff and finance staff.

This opportunity includes the placement of a link and short blurb about your whitepaper or relevant educational content in an issue of our THA Education Bulletin newsletter.

Ad Rates and Specifications	
<b>Frequency</b>	Monthly
<b>Cost</b>	\$780 per month

## Webinars and Website Advertising

THA offers both live and on-demand webinars to meet the needs of executives and staff members across Texas. THA online education programs bring hospital leadership teams and staff a broad range of continuing education focused on enhancing hospital operations and performance. In our industry, change is constant. With this in mind, THA develops easily accessible programs to help members strategize and meet the challenges of frequent changes in regulations and operations head on. A great way to get in front of our membership and show your support is to sponsor webinars we are already offering to our members. By sponsoring our education, you are helping our hospitals receive lower registration.



### THA's Digital Education Sponsorship: \$10,000

Support hospital education for the entire year.

#### Benefits

- Exclusive banner ad placement on THA Distance Learning Webpages.
- Exclusive logo/brand presence on all THA Education Bulletins (monthly email publication sent to an average of 5,000 health care leaders across the state) as distance learning sponsor.
- Opportunity to include one whitepaper or other approved sponsor content in monthly THA Education Bulletin..
- Logo/brand presence on education calendar listing in THA Magazine (quarterly printed/digital publication sent to THA membership).
- Verbal recognition on all THA webinars.
- Exclusive logo/brand presence on any printed marketing material for THA webinars.
- Half page ad in THA Annual Conference and Expo onsite program.
- Branded slide to be displayed at THA Annual Conference and Expo.

### Website Advertising

The THA website receives over 20,000 unique hits per month. Showcase your brand by placing a digital ad on the THA website - and provide a link to your content.

Ad Type	Leaderboard Banner Ad (Price per 3 month placement)	Inline Rectangle Ad (Price per 3 month placement)
Ad dimension	728x90	300x250
File Format	GIF, JPG	GIF, JPG
Price per placement	\$700	\$700

## 2023 Advertising Contract / Insertion Order

### ADVERTISER INFORMATION

☐ BILLING CONTACT (check if Advertiser receives invoice)

\*Company: \_\_\_\_\_ Contact: \_\_\_\_\_  
 Address: \_\_\_\_\_ Contact Phone: \_\_\_\_\_  
 City/ST/Zip: \_\_\_\_\_ Contact Email: \_\_\_\_\_  
 Main Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ \*Website: **www.** \_\_\_\_\_  
 List information **EXACTLY** as you wish it to appear in the magazine's advertising index.

### AGENCY INFORMATION

☐ BILLING CONTACT (check if Agency receives invoice)

Company: \_\_\_\_\_ Contact: \_\_\_\_\_  
 Address: \_\_\_\_\_ City/ST/Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

### ☐ IN STORY AD PLACEMENT

Options:	1, 3, or 6 ads
# of ads	
Cost Per article	

Advertising Cost: \_\_\_\_\_

Cash Discount: Subtract  
4% off of total if paying  
by check or ACH\*: \_\_\_\_\_

**Contract Total:** \_\_\_\_\_

Additional Notes: \_\_\_\_\_

### SPONSORED CONTENT POST

Options:	1 Article
Cost Per article	\$2000
Cost Per article	

Content Cost: \_\_\_\_\_

Cash Discount: Subtract  
4% off of total if paying  
by check or ACH\*: \_\_\_\_\_

**Contract Total:** \_\_\_\_\_

Additional Notes: \_\_\_\_\_

Execution of this Advertising Contract/Insertion Order signifies assumption of legal responsibility to pay for all advertising in accordance with the Terms and Conditions stated in sections 1-8 (see page 7).

\*The Texas Hospital Association will invoice your company for the amounts above. Your company agrees to pay within 30 days of invoice. Cash Discount Available: Take 4% off total if paying by check or ACH.

### PAYMENT

Remit payment by ACH:

Texas Hospital Association

Account No. **NEW:** 592313707

ACH or Transit Routing # **NEW:** 114000093

### IF PAYING BY CHECK, SEND PAYMENT AND COPY OF CONTRACT TO:

Texas Hospital Association

Attn: Robin Jackson

**NEW:** PO Box 2756, San Antonio, TX 78299

**TEXAS HOSPITAL ASSOCIATION  
REPRESENTATIVE**

Please remit **both pages** to [vdale@tha.org](mailto:vdale@tha.org) or fax to 512-853-4564.

Name: \_\_\_\_\_

# THA Advocate and THA Education Bulletin: Content Feature

For sales inquiries, contact Vicki  
Dale at [nparsons@tha.org](mailto:nparsons@tha.org).



## 2023 Advertising Contract /Insertion Order

### ADVERTISER INFORMATION

☐ BILLING CONTACT (check if Advertiser receives invoice)

\*Company: \_\_\_\_\_ Contact: \_\_\_\_\_  
Address: \_\_\_\_\_ Contact Phone: \_\_\_\_\_  
City/ST/Zip: \_\_\_\_\_ Contact Email: \_\_\_\_\_  
Main Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ \*Website: **www.** \_\_\_\_\_  
List information **EXACTLY** as you wish it to appear in the magazine's advertising index.

### AGENCY INFORMATION

☐ BILLING CONTACT (check if Agency receives invoice)

Company: \_\_\_\_\_ Contact: \_\_\_\_\_  
Address: \_\_\_\_\_ City/ST/Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

### ☐ THA ADVOCATE

Rate:	\$650 per advertisement
# of Advertisements:	
Preferred Date(s):	

Advertising Cost: \_\_\_\_\_

Cash Discount: Subtract  
4% off of total if paying  
by check or ACH\*: \_\_\_\_\_

Contract Total: \_\_\_\_\_

Additional Notes: \_\_\_\_\_

### CONTENT FEATURE

Rate:	\$780 per feature
# of placements:	
Preferred Month(s):	

Content Cost: \_\_\_\_\_

Cash Discount: Subtract  
4% off of total if paying  
by check or ACH\*: \_\_\_\_\_

Contract Total: \_\_\_\_\_

Additional Notes: \_\_\_\_\_

Execution of this Advertising Contract/Insertion Order signifies assumption of legal responsibility to pay for all advertising in accordance with the Terms and Conditions stated in sections 1-8 (see page 7).

\*The Texas Hospital Association will invoice your company for the amounts above. Your company agrees to pay within 30 days of invoice. Cash Discount Available: Take 4% off total if paying by check or ACH.

### PAYMENT

Remit payment by ACH:

Texas Hospital Association

Account No. **NEW:** 592313707

ACH or Transit Routing # **NEW:** 114000093

### IF PAYING BY CHECK, SEND PAYMENT AND COPY OF CONTRACT TO:

Texas Hospital Association

Attn: Robin Jackson

**NEW:** PO Box 2756, San Antonio, TX 78299

### TEXAS HOSPITAL ASSOCIATION REPRESENTATIVE

Name: \_\_\_\_\_

Please remit **both** pages to [vdale@tha.org](mailto:vdale@tha.org) or fax to 512-853-4564.

# Webinars and Website Advertising

## 2023 Advertising Contract

For sales inquiries, contact **Vicki Dale** at  
512-465-1013 or [vdale@tha.org](mailto:vdale@tha.org).



### COMPANY INFORMATION

\*Company: \_\_\_\_\_ Contact: \_\_\_\_\_  
Address: \_\_\_\_\_ Contact Phone: \_\_\_\_\_  
City/ST/Zip: \_\_\_\_\_ Contact Email: \_\_\_\_\_  
Main Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ \*Website: **www.** \_\_\_\_\_

#### ☐ DIGITAL EDUCATION SPONSOR

Rate:	\$10,000 per year
# of Webinars	*At least 6 per year

Sponsorship Cost: \$10,000

Cash Discount: Subtract  
4% off of total if paying  
by check or ACH\*: \_\_\_\_\_

**Contract Total:** \_\_\_\_\_

#### WEBSITE ADVERTISING

Rate:	\$700 for 3 months of advertising
# of Months	
Selected Months	

Sponsorship Cost: \_\_\_\_\_

Cash Discount: Subtract  
4% off of total if paying  
by check or ACH\*: \_\_\_\_\_

**Contract Total:** \_\_\_\_\_

Execution of this contract signifies assumption of legal responsibility to pay for all advertising in accordance with the Terms and Conditions stated in sections 1-8 (see page 10).

\*The Texas Healthcare Trustees will invoice your company for the amounts above. Your company agrees to pay within 30 days of invoice. Cash Discount Available: Take 4% off total if paying by check or ACH.

Authorized Signature: \_\_\_\_\_

### TEXAS HOSPITAL ASSOCIATION REPRESENTATIVE

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_

#### IF PAYING BY CHECK, SEND PAYMENT AND COPY OF CONTRACT TO:

**Texas Hospital Association**  
P.O. Box 2756  
San Antonio, TX 78299

#### PAYMENT

**Remit payment by ACH:**  
**Texas Healthcare Trustees**

Account No. 592313723  
ACH or Transit Routing #114000093

Please remit both pages to  
**vdale@tha.org** or fax to 512-853-4564.



## Terms and Conditions for Texas Hospital Association Advertising Contract/Insertion Order

1. All advertisements, advertorials, and advertising materials and articles (hereinafter referred to as “advertisements”) shall be considered for publication by the Texas Hospital Association (Publisher) upon the representation that the Advertiser or Agency is authorized to publish the entire contents and subject matter thereof. All advertisements shall be clearly and prominently identified by trademark or signature of the Advertiser. The words “paid advertisement” shall be printed at the top of any advertisements that, in the sole opinion of the Publisher, may be confused with editorial pages. Acceptance of advertisement for publication does not imply endorsement by the Publisher, its publications or the Texas Hospital Association in any way, except when indicated by the Publisher. **The Publisher reserves the sole right to refuse any advertisement that conflicts with the Publisher’s public policies or applicable law. Fees collected prior to such refusal shall be returned to the Advertiser or Agency within forty-five (45) days.**

If (in the Publisher’s sole discretion) an advertisement must be altered or modified for any reason, Publisher may bill Advertiser or Agency for graphic design services at a rate not to exceed sixty dollars (\$60) per hour. Advertisements will not be altered or modified without prior approval of Advertiser or Agency.
2. The Publisher is not responsible for errors contained within copy that the Advertiser or its Agency supplies. The Advertiser or Agency shall supply copy and artwork at such time as shall meet the preparation schedule of the Publisher. If the Advertiser or Agency fails to provide advertising material by the deadline, the Publisher will, at its sole discretion, either publish the Advertiser’s previous advertisement or publish nothing and bill the Advertiser or Agency for the space. If the Advertiser or Agency provides copy or art work that is considered unacceptable by the Publisher, the Advertiser or Agency will be given five (5) business days to provide acceptable copy or artwork. If the Advertiser or Agency fails to submit acceptable copy or artwork within this specified time frame, the Publisher will, at its sole discretion, either publish the Advertiser’s previous advertisement or postpone the advertisement to a later issue provided that revised copy or artwork acceptable to the Publisher is submitted. The Publisher reserves the right to terminate this agreement if acceptable copy or artwork is not provided by the Advertiser or Agency. Advertisement materials will be destroyed by the Publisher one year after the last insertion if disposition instructions are not furnished by the Advertiser or Agency.
3. The Publisher shall not be liable for failure to publish or distribute all or any part of any issue because of labor disputes, accidents, fires, acts of God or any other circumstances beyond the reasonable control of the Publisher. This agreement cannot be invalidated by the Advertiser or Agency for wrongful insertion or omission by the Publisher. The Publisher agrees to credit the Advertiser or Agency for all such omissions and improper insertions. The Publisher’s liability for any and all errors will not exceed the cost of the space paid for by the Advertiser or Agency.
4. In consideration of the Publisher’s acceptance of any advertisements for publication, the Advertiser or Agency shall jointly and severally indemnify and save the Publisher harmless from and against any loss or expense, including, without limitation, reasonable attorney’s fees or damages resulting from claims or suits based upon the contents or subject matter of such advertisements, including, without limitation, claims or suits for libel, violation of right of privacy, plagiarism and copyright infringement.
5. Payment, based upon the current rate card in effect, shall be made within thirty (30) days of invoice date. **First-time advertisers or agencies are required to send payment with artwork for the first insertion.** The Advertiser or Agency placing the advertisement with the Publisher shall be jointly and severally liable for payment under this contract.

The Advertiser or Agency shall designate a party to receive Publisher’s invoice. In the event payment is not made when due, Publisher may terminate the contract. If Advertiser or Agency contracts for a multiple insertion, but does not fulfill the entire contract, Publisher reserves the right to invoice the Advertiser or Agency at the single-insertion rate for any advertisements published. Should Publisher continue to publish the advertisement for the term of the contract, the Advertiser or Agency agrees to pay late charges and interest as permitted by law, as well as the Publisher’s expenses of collection and/or attorney’s fees; said fee and collection costs not to exceed twenty five (25) percent of the amount due hereunder. If an Agency fails to respond to a notice for payment, the Advertiser shall be responsible for the invoice and any associated collection costs. Returned checks will incur a twenty-five dollar (\$25) fee. Production charges for changes to the advertisement made by the Publisher at the request of the Advertiser or Agency will be billed at the rate of sixty dollars (\$60) per hour, with a minimum charge of thirty dollars (\$30). Account must be current on payments for advertisements to appear in subsequent issues.
6. Adequate notice will be given of any rate changes. The Advertiser or Agency is protected at contracted rates for the duration of current contract.
7. The Publisher will not be bound by any conditions, printed or otherwise, appearing on order blanks or copy instructions when such conditions conflict with the terms and conditions set forth here. No waiver or modification to the foregoing shall be binding on the Publisher unless agreed to in writing.
8. The Advertiser or Agency will be presumed to have read the entire Advertising Contract/Insertion Order and be in agreement with all terms and conditions. Such agreement is indicated by the Advertiser’s or Agency’s signature on orders placing advertisements with Publisher. This agreement becomes binding when this Advertising Contract/Insertion Order is accepted in writing by the Publisher in writing. This agreement shall be construed under and in accordance with the laws of the State of Texas, and all obligations of the parties created under this Advertising Contract/Insertion Order shall be performable in Travis County, Texas.

**Please remit both pages to:**

**Email:** vdale@tha.org

**Fax:** 512-853-4564

✓ **Please initial here, \_\_\_\_\_ and return both pages.**