

Three Critical Factors to Consider when Preparing for the Future

Healthcare Facilities and Real Estate



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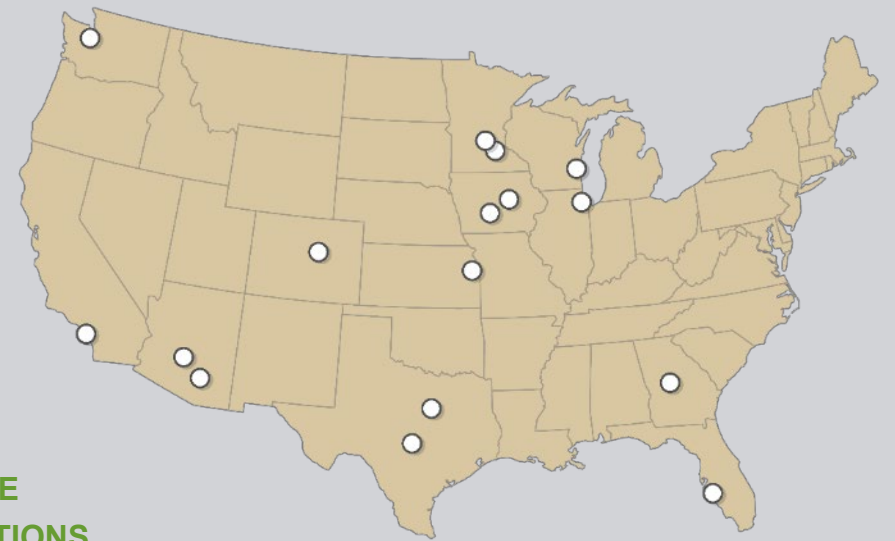
REVENUE

**\$4.2
Billion**



PROJECTS DELIVERED IN

**Nearly
Every
State**



**OFFICE
LOCATIONS**

Atlanta

Dallas/Fort Worth

Milwaukee

San Diego

Austin

Denver

Minneapolis

Seattle

Cedar Rapids

Des Moines

Phoenix

Tampa

Chicago

Kansas City

Rochester

Tucson

BUILDINGS UNDER
MANAGEMENT:

20M+ SF



EMPLOYEES

2,000+



FOUNDED

1938

Office

Healthcare

Industrial

Mixed-Use

Retail

Senior Living

Hospitality

Multifamily

Top 15

NATIONAL HEALTHCARE
DEVELOPERS

Modern Healthcare 2022



9M+

SQ. FT. OF HEALTHCARE
SPACE DELIVERED



250+

HEALTHCARE PROJECTS
DELIVERED NATIONWIDE



Top 45

HEALTHCARE CONSTRUCTION
FIRMS

BD+C Giants list 2021



Healthcare Experience

- Medical office buildings
- Ambulatory surgery centers
- Specialty facilities
- Life sciences
- Emergency departments
- Micro-hospitals
- Acute and post-acute care facilities
- Tenant improvements
- Administrative offices
- Data centers
- Wellness centers



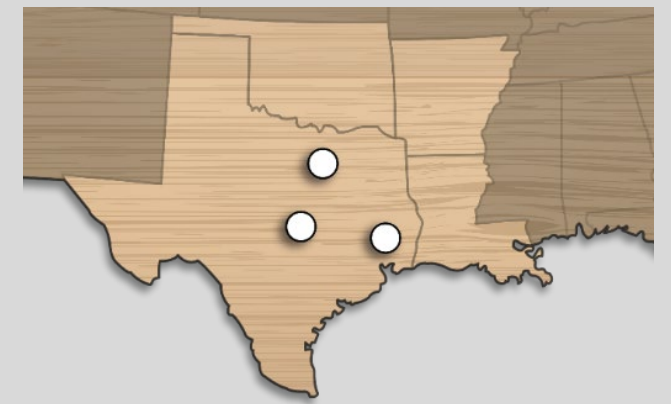
\$550M

2021 REVENUE



6M+

SF OF PROJECTS
DELIVERED IN TEXAS



OPENED IN

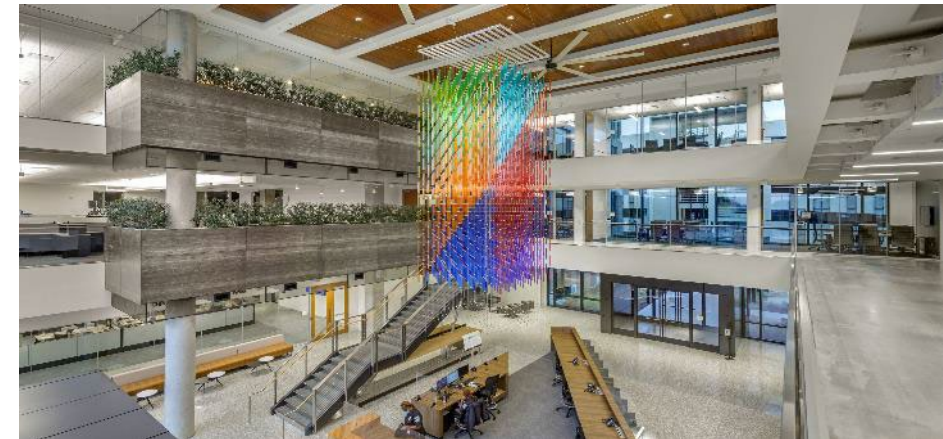
2012

HEADQUARTERS:
AUSTIN, TX

Austin Dallas Houston

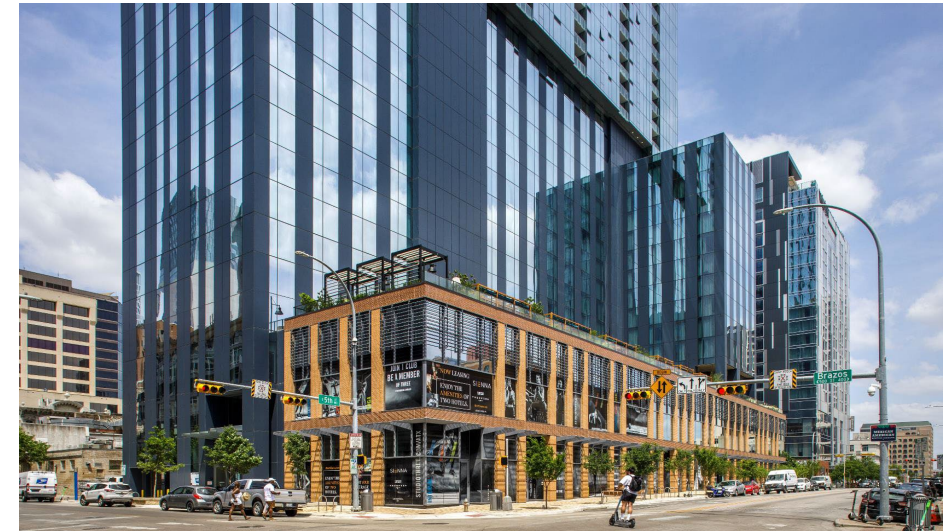
200+

DEDICATED SOUTH CENTRAL
RYAN TEAM MEMBERS



Notable Regional Projects

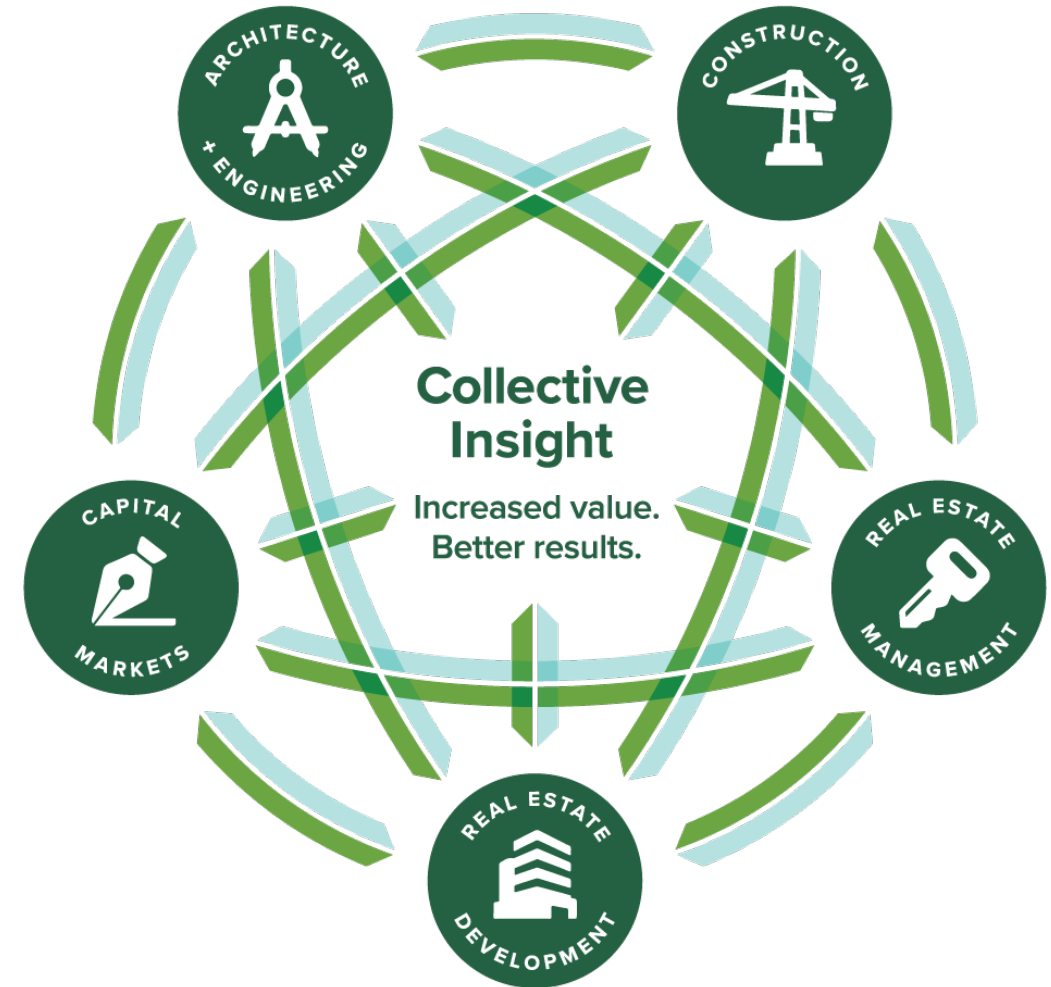
- Oracle Waterfront Campus
- City of Austin Permitting & Development Center
- 5th & Brazos
- 321 West 6th Tower
- Employees Retirement System
- Ryan Tower Legacy West
- Mustang Crossing
- Quarter Crossing
- HEB Dry Grocery Expansion





Our Healthcare Team Offers:

- Ambulatory network strategy and campus master planning
- Facility management and building maintenance
- Real estate portfolio and facility operations assessments
- Certified healthcare construction managers nationwide
- Flexible leasing and ownership options
- Program management and complete project facilitation





Three Critical Factors to Consider

Financial Evaluation

- What is your current revenue inpatient vs outpatient?
- Where can leases be negotiated or are there opportunities to optimize space?

Strategic Assessment

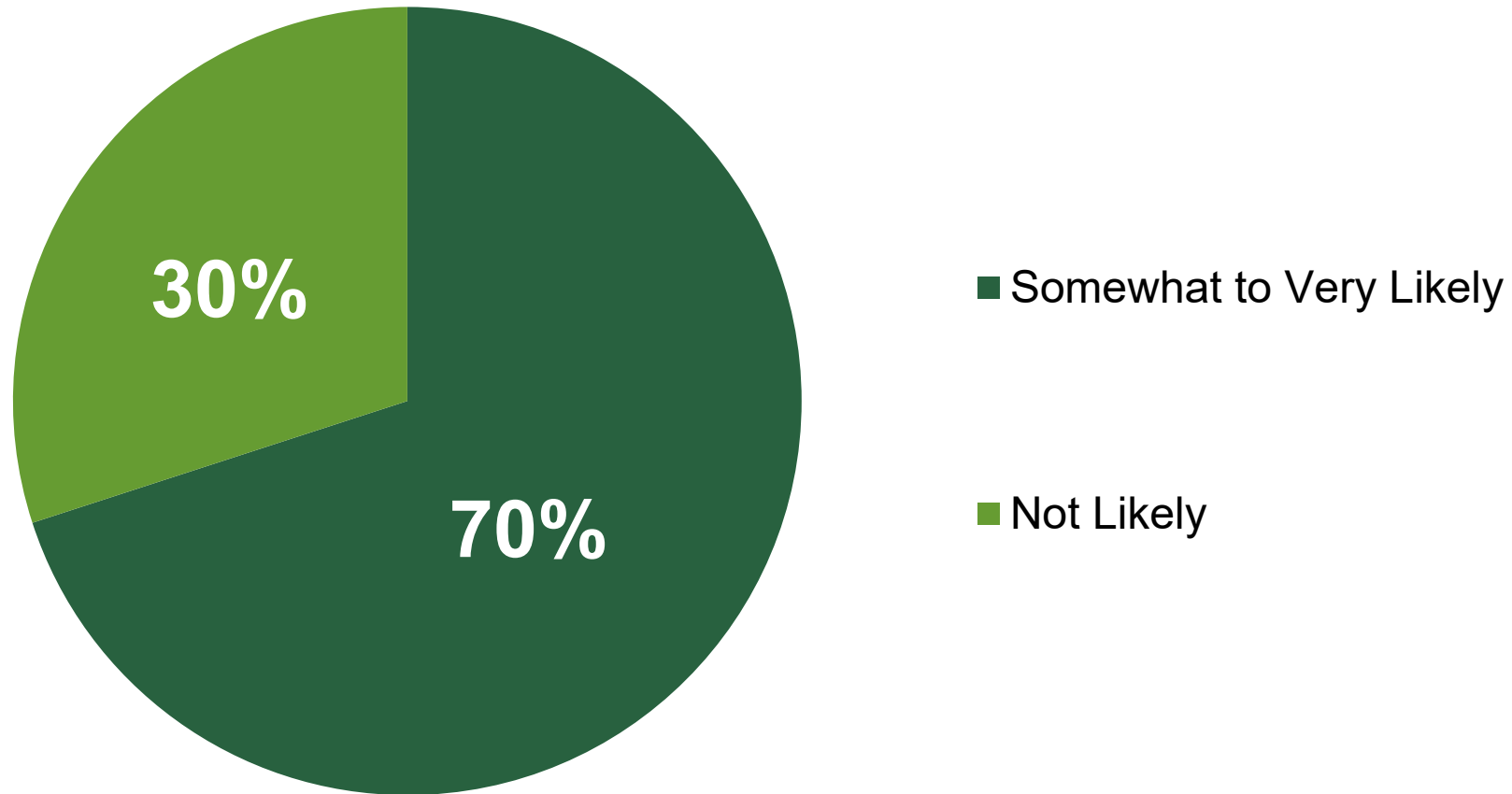
- What service lines present opportunities for growth?
- What changes will impact the type of care your customers seek or the physicians available to recruit?

Real Estate Planning

- How does your physical footprint align with your overall strategy? Where are opportunities to realign?
- What percentage of your customers will realistically pivot to virtual care vs prefer in-person visits?



How likely is it that your organization will consider leasing (instead of owning) facilities in the future?





Thank you!

About the Survey

Modern Healthcare Custom Media, on behalf of Ryan Companies, commissioned Signet Research, Inc., an independent company, to conduct a survey of healthcare professionals. The objective of this study was to learn about organizations' real estate priorities, including barriers to strategy implementation and factors influencing physical space utilization.

On March 3, 2022, Modern Healthcare Custom Media sent a broadcast email to Modern Healthcare registrants asking them to participate in a survey. Subsequent reminder emails and invitations to participate were sent between March 7 and April 13. By the closing date of April 15, 98 responses had been received. The base used is the total number of respondents who answered each question. Survey findings may be considered accurate to a 95% confidence level, within a sampling tolerance of approximately +/- 9.9%.

